



2018 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES CENTRAL VIRGINIA HOSPITAL EXCERPTS

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Central Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
★ Bon Secours Memorial Regional Medical Center	NP	2.0	8,567	5.0%	1.9%	4.9%
Bon Secours Richmond Community Hospital	NP	2.2	6,796	29.8%	30.1%	7.5%
Bon Secours St. Francis Medical Center	NP	2.8	9,952	3.8%	2.7%	6.0%
Bon Secours St. Mary's Hospital	NP	2.7	11,135	9.1%	13.0%	4.3%
Centra Southside Community Hospital	NP	2.3	7,142	14.0%	14.5%	8.7%
CJW Medical Center	P	2.6	11,323	11.1%	11.2%	12.2%
Henrico Doctors' Hospital	P	3.3	13,039	14.8%	14.8%	10.7%
John Randolph Medical Center	P	3.1	8,894	-1.0%	-1.0%	5.2%
Sentara Halifax Regional Hospital	NP	3.4	8,212	-13.1%	-7.9%	6.4%
Southern Virginia Regional Medical Center	P	3.8	7,353	-47.6%	-47.6%	7.5%
Southside Regional Medical Center	P	2.2	6,945	2.5%	2.5%	8.2%
VCU Community Memorial Hospital	NP	3.4	9,963	10.6%	41.2%	8.1%
VCU Health System	NP	3.1	16,030	14.9%	17.0%	2.7%
Regional Medians			8,894	9.1%	11.2%	7.5%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score – The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5. The hospital with the best CEP Score is noted with a ★.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

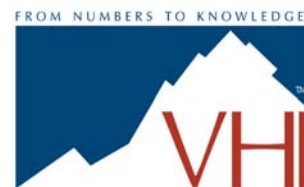
Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%) - Charity Care, Bad Debt and Taxes - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.

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2018 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES EASTERN VIRGINIA HOSPITAL EXCERPTS

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Eastern Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
Bon Secours DePaul Medical Center	NP	3.4	\$8,318	-8.3%	-7.7%	8.4%
Bon Secours Mary Immaculate Hospital	NP	2.4	\$9,024	8.5%	10.0%	5.7%
Bon Secours Maryview Medical Center	NP	2.8	\$7,697	-4.5%	-1.1%	8.4%
Chesapeake Regional Medical Center	NP	2.0	\$7,051	1.4%	2.0%	5.9%
Riverside Doctors' Hospital Williamsburg	NP	2.3	\$6,898	-11.0%	-11.0%	10.6%
Riverside Regional Medical Center	NP	2.1	\$8,362	6.8%	6.8%	7.6%
Riverside Shore Memorial Hospital	NP	2.5	\$7,616	-4.9%	-8.1%	10.5%
Riverside Tappahannock Hospital	NP	2.4	\$8,421	2.2%	2.2%	11.5%
★Riverside Walter Reed Hospital	NP	1.6	\$6,697	12.0%	12.0%	9.4%
Sentara Careplex Hospital	NP	2.0	\$7,773	4.6%	4.6%	11.2%
Sentara Leigh Hospital	NP	1.9	\$8,304	12.3%	12.3%	7.8%
Sentara Norfolk General Hospital	NP	2.2	\$10,798	9.8%	9.8%	7.6%
Sentara Obici Hospital	NP	2.3	\$7,919	7.8%	7.9%	9.1%
Sentara Princess Anne Hospital	NP	2.3	\$8,985	12.9%	13.1%	7.2%
★Sentara Virginia Beach General Hospital	NP	1.6	\$8,174	13.5%	13.5%	8.2%
Sentara Williamsburg Regional Medical Center	NP	3.0	\$9,066	3.4%	3.4%	6.8%
Southampton Memorial Hospital	P	3.5	\$11,112	-25.8%	-25.8%	2.2%
Regional Medians			\$8,304	4.6%	4.6%	8.2%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5. The hospital with the best CEP Score is noted with a ★.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

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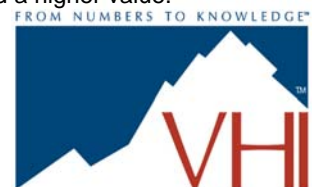
Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.

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Northern Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/Admin	Operating Margin	Total Margin	Charity Care
Inova Alexandria Hospital	NP	2.5	\$9,445	14.5%	14.5%	9.0%
Inova Fair Oaks Hospital	NP	2.6	\$10,779	20.6%	20.6%	5.3%
Inova Fairfax Hospital	NP	2.7	\$11,097	6.5%	6.5%	6.5%
Inova Loudoun Hospital	NP	2.2	\$9,347	15.0%	20.0%	6.9%
Inova Mount Vernon Hospital	NP	3.2	\$10,763	0.8%	0.8%	8.8%
★ Novant Health UVA Health System Haymarket Medical Center	NP	1.6	\$7,321	10.4%	10.4%	4.9%
Novant Health UVA Health System Prince William Medical Center	NP	2.6	\$7,947	-3.7%	-5.1%	10.4%
Reston Hospital Center	P	2.2	\$11,339	17.7%	17.7%	16.9%
Sentara Northern Virginia Medical Center	NP	2.8	\$8,310	-1.9%	-1.9%	11.6%
Stone Springs Hospital Center	P	3.7	\$10,143	-21.9%	-21.9%	-4.6%
★ Virginia Hospital Center	NP	1.6	\$6,649	5.1%	22.8%	4.7%
Regional Medians			\$9,445	6.5%	10.4%	6.9%

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Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.

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Northwestern Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
★ Augusta Health	NP	2.2	\$8,337	13.3%	18.0%	5.8%
Fauquier Hospital - Hospital in Northern Virginia	P	3.1	\$10,114	17.9%	17.9%	7.9%
★ Mary Washington Hospital	NP	2.2	\$7,629	3.5%	4.8%	6.3%
Novant Health UVA Health System Culpeper Hospital	NP	2.7	\$7,483	2.5%	2.6%	9.6%
Sentara Martha Jefferson Hospital	NP	2.6	\$8,387	2.6%	2.7%	5.1%
Sentara RMH Medical Center	NP	3.0	\$10,835	9.2%	9.2%	7.4%
★ Spotsylvania Regional Medical Center	P	2.2	\$6,648	-7.8%	-7.8%	1.0%
Stafford Hospital Center	NP	2.7	\$8,000	7.7%	8.3%	7.9%
University of Virginia Medical Center	NP	3.1	\$15,130	5.1%	7.4%	6.7%
Valley Health Warren Memorial Hospital	NP	3.8	\$8,586	-13.9%	-16.6%	10.9%
Valley Health Winchester Medical Center	NP	2.7	\$9,248	8.6%	8.6%	4.9%
Regional Medians			\$8,387	5.1%	7.4%	6.7%

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Southwestern Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
Bedford Memorial Hospital	NP	2.6	\$5,715	-11.1%	-11.1%	8.5%
Buchanan General Hospital	NP	3.4	\$7,861	0.1%	0.2%	7.0%
Carilion Franklin Memorial Hospital	NP	2.3	\$6,881	0.6%	1.4%	14.2%
Carilion Medical Center	NP	2.7	\$12,230	4.0%	10.6%	7.1%
Carilion New River Valley	NP	2.8	\$9,480	10.5%	20.5%	8.8%
Carilion Tazewell Community Hospital	NP	2.8	\$6,170	-26.3%	-26.3%	12.1%
Centra Health	NP	2.9	\$10,051	13.0%	8.9%	5.8%
Clinch Valley Medical Center	P	2.7	\$8,183	11.6%	11.6%	6.6%
Danville Regional Medical Center	P	2.0	\$7,617	9.9%	9.9%	14.5%
★ Johnston Memorial Hospital	NP	1.7	\$7,549	15.0%	17.9%	3.5%
LewisGale Hospital - Alleghany	P	2.9	\$8,336	5.6%	5.6%	6.2%
LewisGale Hospital Montgomery	P	2.0	\$9,311	18.4%	18.4%	17.7%
LewisGale Hospital Pulaski	P	2.3	\$6,631	-8.1%	-8.1%	-0.8%
LewisGale Medical Center	P	2.6	\$9,472	11.0%	11.0%	13.3%
Memorial Hospital of Martinsville & Henry County	P	1.8	\$7,282	13.3%	13.3%	15.0%
Norton Community Hospital	NP	2.2	\$6,696	9.3%	10.7%	4.5%
Russell County Medical Center	NP	3.1	\$6,768	-12.5%	-12.4%	5.2%
Smyth County Community Hospital	NP	2.9	\$7,130	-5.4%	-2.6%	4.2%
Twin County Regional Hospital	P	2.8	\$6,605	-6.5%	-6.5%	9.2%
Wellmont Lonesome Pine Mt. View Hospital	NP	2.0	\$7,114	12.1%	12.1%	5.8%
Wythe County Community Hospital	P	2.1	\$8,186	19.2%	19.2%	8.3%
Regional Medians			\$7,549	9.3%	9.9%	7.1%

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